

**Export Group activities/projects
member involvement or benefit from these activities**

Company	NZ Millennium Cup Superyacht regatta currently held in the Bay of Islands. Approx 15-28 companies sponsor this regatta with 5-6 superyacht entering each year			METS Marine Equipment Trade Show - largest marine equipment trade show profiling NZ companies. NZTE support Export Group with a stand promoting NZ companies and technology		Digital Session. Held in March with NZTE, Prospeed and ENL covering digital marketing strategies for exporters		Digital comms - website Upgrade and high profile of exporters, activities and promotion through www.nzmarine.com		Gaining NZ Customs approval to extend the TIE for all visiting yachts already in NZ to June 2021 and then again to June 2022.		Gaining Government new law order in July 2020 that allows cruising yachts and superyachts to visit NZ for refits/repairs (subsequently approx. 30 superyachts and 80 cruising yachts have entered NZ under this exemption.		Gaining Government new law order in Dec 2020 that allowed superyachts owned by Americas Cup -ETNZ and Challenging Syndicates major sponsors to visit NZ for the Prada Series and ACup		Engagement with NZTE, MFAT and MBIE profiling the NZ marine export industry and seeking government support to increasing export opportunities for NZ Marine Export Group member companies		Providing guidance and best practice for member companies implementing H+S operating procedures for running factories/offices under Covid level 3 restrictions		Lobbying central and local government to assist with planning/permitting clusters of marine export companies to operate/expand		Assisting Maritime NZ, Ministry of Health and NZ Customs in the setting up of application process and then assisting agents in submitting applications for visiting yachts to NZ to gain the cabinet approved exemption for foreign flagged cruising and superyachts to enter for refit/repairs of over \$50,000.		Planning for Superyacht Fishing Competition February 2022. World first superyacht fishing competition promoting NZ as fishing/cruising destination, sponsors to encourage more superyachts to come to NZ	
	Direct	Indirect	International coverage profiling NZ Millennium Cup and NZ marine industry	Direct	Indirect	Direct	Indirect	Direct	Indirect	Direct	Indirect	Direct	Indirect	Direct	Indirect	Direct	Indirect	Direct	Indirect	Direct	Indirect	Direct	Indirect		
37 South		1	1					1			1			1						1			1		
Circa Engineering & Marine Ltd		1	1		1			1		1			1							1			1		
Connex Wire		1	1	1				1			1		1							1			1		
C-Quip		1	1	1				1			1		1							1			1		
C-Tech Ltd		1	1	1				1			1		1							1			1		
Diverse Projects	1		1		1			1			1		1							1			1		
Doyle Sails New Zealand Ltd	1		1	1		1		1			1		1							1			1		
Electronic Navigation Ltd	1		1	1				1			1		1							1			1		
Events Clothing Company Ltd	1		1	1				1			1		1							1			1		
Fastmount Ltd		1	1	1				1			1		1							1			1		
Fusion Electronics Ltd		1	1	1				1			1		1							1			1		
Hamilton Jet			1	1		1		1			1		1							1			1		
Integrated Marine Group	1		1	1				1			1		1							1			1		
Lighthouse Marine		1	1	1				1			1		1							1			1		
Lloyd Stevenson Boat Builders Ltd	1		1	1				1			1		1							1			1		
Marine Management Ltd		1	1		1			1			1		1							1			1		
Marine Xpress Ltd		1	1	1				1			1		1							1			1		
Martronics		1	1	1				1			1		1							1			1		
McKay Engineering		1	1	1		1		1			1		1							1			1		
McMullen & Wing Ltd			1					1		1		1								1			1		
Mulcahy Engineering Ltd			1		1			1			1		1							1			1		
Navico		1	1	1				1			1		1							1			1		
Navigator Shipbrokers / Sevenstar	1		1	1				1			1		1							1			1		
North Sails	1		1	1				1			1		1							1			1		
Oceanmax International Ltd	1		1	1		1		1			1		1							1			1		
Orams Marine	1		1	1		1		1			1		1							1			1		
Pacific Aerials			1	1				1			1		1							1			1		
Port Denarau Marina		1	1	1				1			1		1							1			1		
Q-West Limited		1	1	1				1			1		1							1			1		
SCE Stone & Design Ltd		1	1	1				1			1		1							1			1		
Sealegs		1	1	1				1			1		1							1			1		
Smuggler Marine	1		1	1				1			1		1							1			1		
Southern Spars	1		1	1				1			1		1							1			1		
Stark Bros Ltd		1	1	1				1			1		1							1			1		
Titan Marine Engineering		1	1	1				1			1		1							1			1		
TNL Pindar		1	1	1		1		1			1		1							1			1		
Tru Design Plastics			1	1				1			1		1							1			1		
Ultralon Products (NZ) Ltd			1	1				1			1		1							1			1		
Vetus-Maxwell APAC Ltd		1	1	1				1			1		1							1			1		